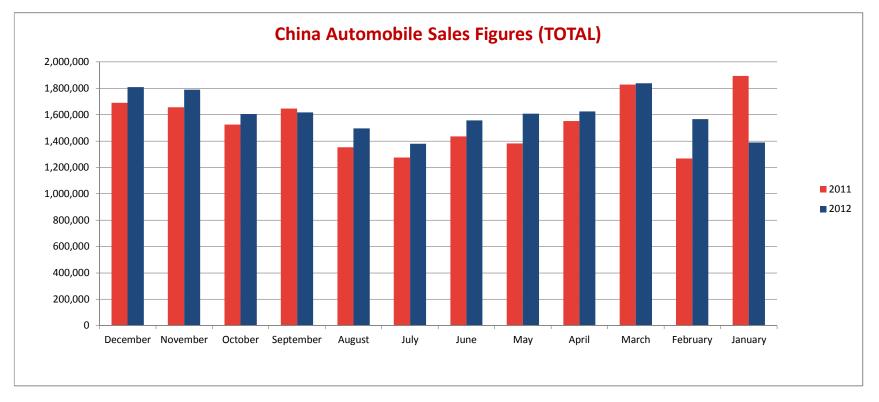
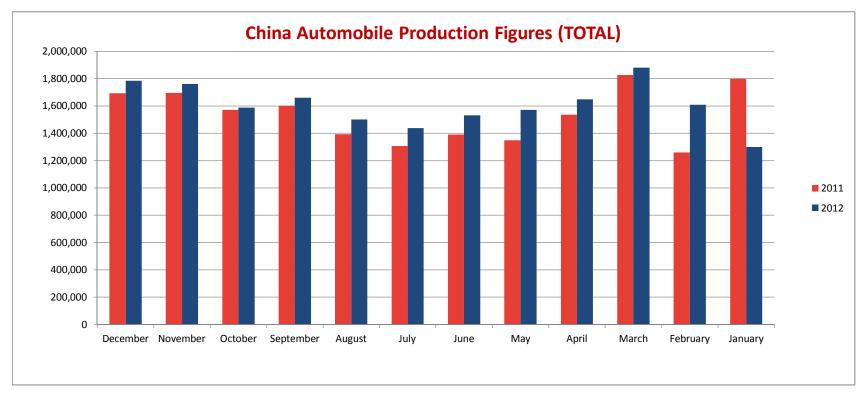
### **1. China Manufacturing & Sales Figures Automobiles**

|             |      | Sales            |                |                     | Production       |                |                     |
|-------------|------|------------------|----------------|---------------------|------------------|----------------|---------------------|
|             |      | Automobile Total | Passenger Cars | Commercial Vehicles | Automobile Total | Passenger Cars | Commercial Vehicles |
| Accumulated |      | 19,283,484       | 15,493,604     | 3,789,880           | 19,271,144       | 15,524,460     | 3,746,684           |
| December    | 2012 | 1,809,900        | 1,462,900      | 347,000             | 1,784,900        | 1,442,300      | 342,600             |
| November    | 2012 | 1,791,000        | 1,461,300      | 329,700             | 1,761,400        | 1,432,000      | 329,400             |
| October     | 2012 | 1,606,000        | 1,298,900      | 307,100             | 1,587,000        | 1,280,200      | 306,800             |
| September   | 2012 | 1,617,400        | 1,315,600      | 301,800             | 1,660,900        | 1,352,800      | 308,100             |
| August      | 2012 | 1,495,200        | 1,218,900      | 276,300             | 1,501,400        | 1,228,500      | 272,900             |
| July        | 2012 | 1,379,400        | 1,120,200      | 259,200             | 1,437,100        | 1,184,800      | 252,300             |
| June        | 2012 | 1,557,500        | 1,284,200      | 273,300             | 1,531,300        | 1,258,800      | 272,500             |
| May         | 2012 | 1,607,200        | 1,281,900      | 325,300             | 1,570,900        | 1,269,100      | 301,800             |
| April       | 2012 | 1,624,412        | 1,276,038      | 348,374             | 1,647,562        | 1,305,151      | 342,411             |
| March       | 2012 | 1,838,572        | 1,399,966      | 438,606             | 1,880,582        | 1,455,809      | 424,773             |
| February    | 2012 | 1,567,100        | 1,213,100      | 354,000             | 1,608,700        | 1,261,500      | 347,200             |
| January     | 2012 | 1,389,800        | 1,160,600      | 229,200             | 1,299,400        | 1,053,500      | 245,900             |
| Accumulated |      | 18,505,100       | 14,472,400     | 4,032,700           | 18,418,900       | 14,485,300     | 3,933,600           |
| December    | 2011 | 1,689,600        | 1,368,900      | 320,700             | 1,692,000        | 1,364,200      | 327,800             |
| November    | 2011 | 1,656,000        | 1,343,700      | 312,300             | 1,695,000        | 1,374,100      | 320,900             |
| October     | 2011 | 1,524,822        | 1,220,779      | 304,043             | 1,570,211        | 1,261,809      | 308,402             |
| September   | 2011 | 1,646,086        | 1,319,502      | 326,584             | 1,602,052        | 1,275,034      | 327,018             |
| August      | 2011 | 1,352,692        | 1,069,519      | 283,173             | 1,393,000        | 1,116,800      | 276,200             |
| July        | 2011 | 1,275,300        | 1,011,800      | 263,500             | 1,306,100        | 1,050,400      | 255,700             |
| June        | 2011 | 1,435,900        | 1,109,200      | 326,700             | 1,390,837        | 1,094,657      | 296,180             |
| May         | 2011 | 1,382,800        | 1,042,900      | 339,900             | 1,348,900        | 1,040,900      | 308,000             |
| April       | 2011 | 1,552,000        | 1,142,300      | 409,700             | 1,535,300        | 1,156,600      | 378,700             |
| March       | 2011 | 1,828,500        | 1,347,600      | 480,900             | 1,827,300        | 1,383,400      | 443,900             |
| February    | 2011 | 1,267,000        | 967,200        | 299,800             | 1,260,300        | 969,300        | 291,000             |
| January     | 2011 | 1,894,400        | 1,529,000      | 365,400             | 1,797,900        | 1,398,100      | 399,800             |

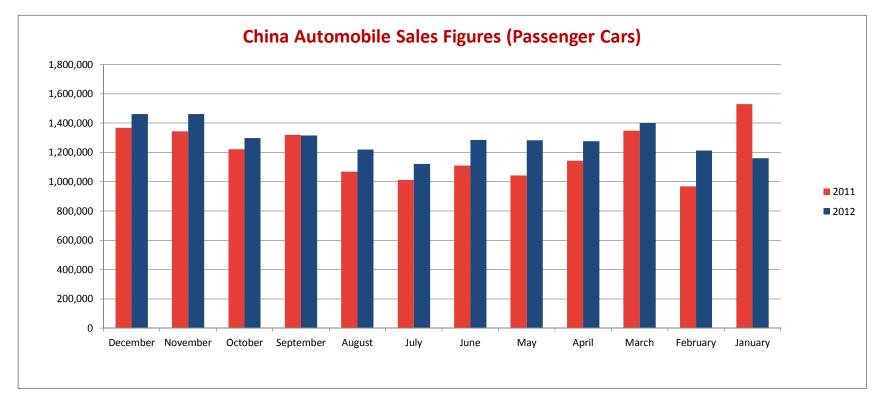




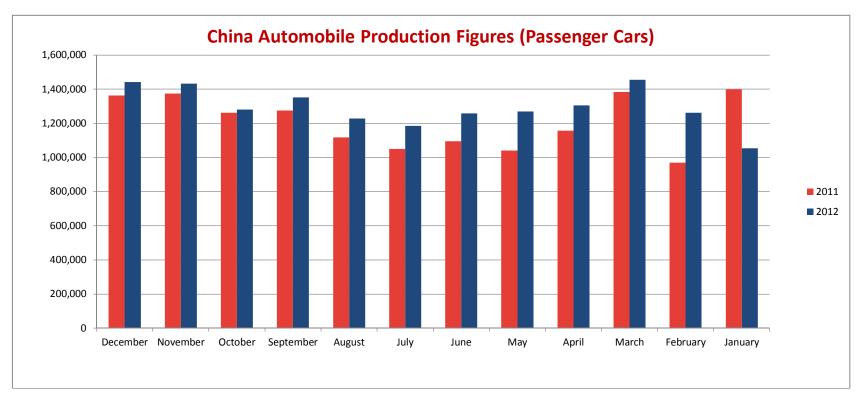


## **1.2 China Automobile Production Figures (TOTAL)**

## **1.4 China Automobile Sales Figures (Passenger Cars)**







# 2. China Manufacturing & Sales Figures Automobiles

|                  | SALES 2012     |                            | TOT              | AL PRODUCTION 2 | 2012           |
|------------------|----------------|----------------------------|------------------|-----------------|----------------|
| Automobile Total | Passenger Cars | <b>Commercial Vehicles</b> | Automobile Total | Passenger Cars  | Commercial Veh |
| 19,283,484       | 15,493,604     | 3,789,880                  | 19,271,144       | 15,524,460      | 3,746,684      |
| 100.00%          | 80.35%         | 19.65%                     | 100.00%          | 80.56%          | 19.44%         |

|                  | SALES 2011     |                            | TO               | <b>FAL PRODUCTION 2</b> | 2011               |
|------------------|----------------|----------------------------|------------------|-------------------------|--------------------|
| Automobile Total | Passenger Cars | <b>Commercial Vehicles</b> | Automobile Total | Passenger Cars          | Commercial Vehicle |
| 18,505,100       | 14,472,400     | 4,032,700                  | 18,418,900       | 14,485,300              | 3,933,600          |
| 100.00%          | 78.21%         | 21.79%                     | 100.00%          | 78.64%                  | 21.36%             |

| Participation on Worldwide Vehicle Production |            |        |  |  |  |
|---|------------|--------|--|--|--|
| Vorldwide Productio                           | China      | Share  |  |  |  |
| 80,092,840                                    | 18,418,900 | 23.00% |  |  |  |
|   |            |        |  |  |  |

## 2.6 Automotive Sales Market Share Passenger Cars vs. Commercial Vehicles

